

TPIE 2017 Cool Product Awards

(Listed by company in alpha order)

New Drop-In Christmas Greens Collection

Bayview Flowers

Troy Meeboer and Marielle Catillo
3764 Jordan Rd., Jordan Station, ON L0R1S0 Canada
Ph: 905-562-7321, Fax: 905-562-0955
www.bayviewflowers.com

Our Retail Buyers liked the ready-to-sell live Christmas Greens arrangements that would be easy to drop into inventoried decorative pots and have immediate sale.



New Creative Package for Christmas Impulse Purchase

Bottomley Evergreens

Ann Jordan, AIFD
6460 Glade Valley Rd, Ennice, NC 28623
Ph: 336-657-3347, Fax: 336-657-8088
www.bottomleyevergreens.com
ann@bottomleyevergreems.com

Bottomley Evergreens is a supplier of small and large Christmas greens (including cut Christmas Trees) but they have created a unique package for a Christmas tradition, Mistletoe. The combination of Mistletoe and other Christmas greens into a small spray is just right for impulse sales. Called "Pucker-Up" this is a fun addition to your Christmas sales in 2017!

New Decorative "Travel Collection" Containers

Braun Horticulture, Inc.

Rob Burton & Amadeau Pacheco
PO Box 260, Niagara Falls, NY 14305
Ph: 716-282-6101, Fax: 716-282-6103
www.braungroup.com

Braun has introduced a new line of small containers reminiscent of vintage luggage. All have a plastic liner that lifts out and these are ideal for combining with succulents and other small dish garden type combinations for retail sales. Be sure to also check out their bookshelf series as well.



Cryptanthus 'Absolute Zero' provides designs in Black and Whites!

Bullis Bromeliads

Patricia Bullis and Monica Carballo
 24350 SW 147th Ave., Princeton, FL 33032
 Ph: 305-258-8932, Fax: 305-258-5806
www.bullisbrom.com

Bullis Bromeliads is widely known for their colorful bromeliads. Now they are presenting a new option for decorating with plants... Black and White. Cryptanthus are well known for their star-like shaped forms and bright colors. They are popular as ground covers in landscape and desktop decorations. Absolute Zero is a startling look, especially in mass such as shown here.



Aglaonema 'Spring Snow'

Capri Farms, Inc.

Lincoln Chin
 19900 SW 248th ST, Homestead, FL 33031
 Ph: 305-246-2026, Fax: 305-246-1583
www.caprifarms.com
capri390@aol.com

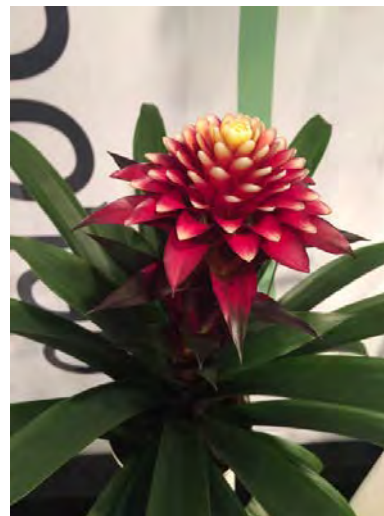
Spring Snow offers great contrast in color and is the results of years of trials and breeding by Lincoln Chin. While introduced a couple years ago, production will bring more plants to being available. Aglaonema are commonly referred to as a Chinese Evergreen and are often used in interior landscapes due to their attractive appearance and tolerance of poor lighting conditions. This is one of the best for offering greater contrast.

Guzmania 'Francesca'

DeRoose Plants, Inc.

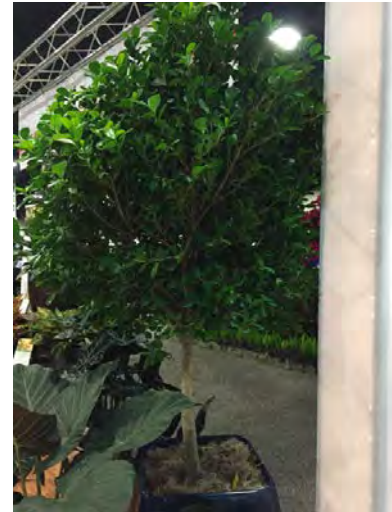
Paul DeRoose
 4601 N. Rock Springs Rd., Apopka, FL 32712
 Ph: 407-889-5228, Fax: 407-889-5128
www.derooseplants.com
info@derooseplants.com

Guzmania is a form of Bromelads and DeRoose is showing one with striking color. Paul told us Guzmania 'Francesca' is the result of much work to produce such great color.



Ficus microcarpa 'Moclame'
Farm Life Tropical Foliage, Inc.
Bill Lyden
17220 SW 232nd ST., Miami, FL 33170
Ph: 305-245-7700, Fax: 305-245-4272
www.farmlifenursery.com
info@farmlifenursery.com

Farm Life Nursery presented a Ficus microcarpa 'Moclame' in a 17" standard offering interiorscapers a great plant to design around.



New designs for 2017 – Grapevine Balls, Glass House and Galvanized Dish Gardens
Flori-Design, Inc.
Gail Cash
26753 County Rd 44A, Eustis, FL 32736
Ph: 352-589-4404, Fax: 352-589-2510
www.flori-design.com
floridesign@aol.com

Flori-Design is consistently creating new combinations of containers and small plants to be retail winners. These three new designs for 2017 are sure to be in high demand, each capitalizing on trends consumers are buying. Be sure to check out all three series.

New Tools for Interiorscapers/Architects – Benefits of designing Moss Walls
Green Plants for Green Buildings
Mary Golden
PO Box 1658, Ukiah, CA 95482
Ph: 707-467-9417
www.gpgb.org
admin@gpgb.org

Green Plants for Green Buildings has created a new training tool for interiorscapers to utilize in presenting concepts and benefits for moss walls in new building designs. This can help architects to better understand design options on this green trend.



New Wooden Hanging Gardens
Guaqueta USA

Fernando & Maria Pardo
11456 NW 43rd Ter, Miami, FL 33178
Ph: 305-500-9274, Fax: 305-735-3072
www.guaqueta.com

Guaqueta USA is primarily a seller of tropical plants from Central and South American, however, we featured a innovative hanging garden kit in their booth designed by Fernando & Maria Pardo. The wooden kits are available in several shapes and colors, each in a knock-down retail package.



New FedEx Ground Options from Heart of Florida
Heart of Florida Greenhouses, Inc.

Austin Bryant
7555 Crewsville Rd., Zolfo Springs, FL 33890
Ph: 863-735-1199, Fax: 863-735-1081
www.heartplants.com
sales@heartplants.com

Heart of Florida is normally showing us great new tropical plants to consider for awards. This year, they have shown us a new way to get those great plants to our retailers in smaller, more frequent shipments, while keeping freight costs lower. Austin demonstrated how the new FedEx grown pack allows for combining a combination of plants all on a palletized unit.

New Hollywood Hibiscus Series
J. Berry Nursery

Jim Berry
201 Private Rd 5180, Grand Saline, TX 75140
Ph: 903-962-6590, Fax: 903-962-6541
www.jberrynursery.com
info@jberrynursery.com

The team at J. Berry Nursery has introduced a series of new hibiscus that are full and compact and showcases vivid, large, fancy blooms with rich color, while also possessing exceptional disease and pest resistance.



Air Necklace, Living Locket, and Thinkers
LiveTrends Designs Group, LLC/SK USA

Bisser Georgiev
 PO Box 2025, Apopka, FL 32703
 Ph: 407-814-4907, Fax: 407-703-7849
www.sk-usa.com
bisser@sk-usa.com

LiveTrends has been a consistent source for new ways to introduce plants to consumers through their combinations of plants and creative containers. This year we recognize three new series of products, (1) Air Necklace, (2) Living Locket (a great crossover use for our amazing plants) and (3) Thinkers (great design and a conversation piece. People love humanizing our plants). Be sure to see all three series on their website.



Colored Moss
Mossman, Inc.

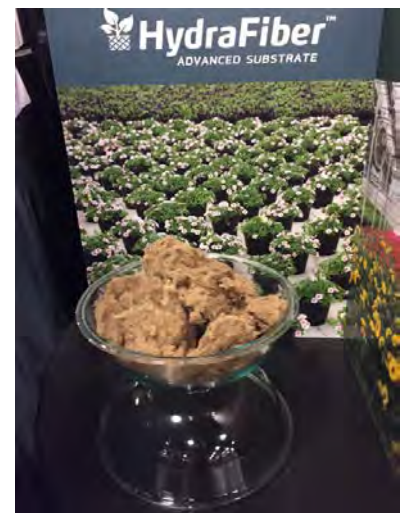
Gilles Fumat
 1811 Englewood Rd. #274, Englewood, FL 34223
 Ph: 941-473-9872, Fax: 877-771-4222
www.mossmaninc.com
mossmaninc@aol.com

Mossman presents a number of types of moss for retailers to utilize but the new option this year is new bright colors that are colorfast (don't bleed). They offer several options in sizes along with a number of colors. Now, you have choices!

New HydraFiber – a revolutionary media product
Oldcastle Lawn & Garden

Steve Jarahian
 1206 Rutledge Way, Anderson, SC 29621
 Ph: 864-617-4057, Fax: 864-222-9806
www.myoldcastle.com
steve.jarahian@oldcastle.com

Oldcastle Lawn & Garden has teamed up with Profile Products to introduce a new media component that can help decrease the need for two non-renewable resources, peat and perlite. HydraFiber, a product of southern pine, combines water-holding and aeration capabilities to medias. Because of the patented, thermally refined process, HydraFiber, features fiber strands that have tremendous surface area. Compared to a standard peat/perlite mix, a peat/HydraFiber mix delivers around 10% more available water, and 30% more compared to peat/coir blends.





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Croton Petra Standard
United Nursery, Inc.

Jose Rodriguez and Frank Peraza
30401 SW 217th Ave., Homestead, FL 33030
Ph: 786-243-0905, Fax: 786-243-3733
www.unitednursery.com
sales@unitednursery.com

United Nursery had an exemplary exhibit that showed us their plants utilized around a series of front doors. One great plant they featured was a Croton Petra grown as a standard allowing for other plants to accompany it below. While the plant was not new, having it on a standard gave new options to show off this great foliage color!



Summary:

The 2017 TPIE Cool Product Awards is a collaboration between TPIE 2017, Florida Nursery Growers and Landscape Association (FNGLA) and The Garden Center Group. The Florida Nursery, Growers and Landscape Association (FNGLA) is a vibrant network of professionals who work in unison to shape the future of Florida's nursery and landscape industry. For more information on TPIE or FNGLA, visit: www.fn gla.org/tpie/

The Garden Center Group is a business group that provides solutions to operational issues facing independent garden retailers. Unlike a buying group that boosts your purchasing power on products that you sell, we focus on business solutions designed to help you increase sales, improve operations and retain more profit. By consolidating garden centers who agree to work together towards a common goal, The Group is able to provide a network of professionals and business services most centers would not be able to afford on their own. For more information visit: www.TheGardenCenterGroup.com

Note from Danny Summers:

A special THANK YOU to everyone who participated in this Cool Products of TPIE selection process. It was a tough job, but it was exciting and a great experience! Thank you so much!